



**Local Environmental Services (previously Local Waste Services) is excited to announce that both Calahoo Waste Disposal and Meridian Waste Disposal are now a part of our growing Alberta team, helping us provide even better service and more options to our customers, as of January 1<sup>st</sup> 2022.**

If you live in the communities of Sturgeon County, Parkland County, Lac St Anne County, Westlock County, St Albert, and West Edmonton you will know the Calahoo and Meridian brands. Being locally owned and operated has gained them both a loyal customer following, and Local Environmental Services is looking forward to serving those customers in the same reliable and personable manner that they are accustomed to.

Bringing the Local Environmental, Calahoo Waste and Meridian Waste teams together, we are now proud to service Northern Alberta and Southern Saskatchewan with a full suite of services, including front load waste collection, roll off bin services, rural residential collection, vacuum services, potable water delivery, portable toilets and fencing.

Managing partner Marty van Sloun and his wife Grainne have lived and raised their family in the area for the last 15+ years ensuring our commitment to staying local! Our core purpose is *Because Communities Deserve Better*, and we bring that to life by supporting local causes with 5% of our net revenue and investing in the areas we serve. We are happy to share that the beautiful facility just west of Calahoo, on the corner of 779 and Hwy 37 will become our new head office, bringing new jobs into the community by the end of Spring 2022.

**If you have been receiving services from either Calahoo or Meridian Waste Disposal, you should not expect to see any changes to your billing or service levels and can continue to reach out to Jackie, Kory and Monique at the same phone numbers and emails as below:**

Calahoo Waste Disposal:

Service 780-915-7814 Sales 780-900-8718 Billing 780-915-7814 ex. 2

Meridian Waste Disposal:

Service 780-441-9252 Sales 780-900-8718 Billing 780-441-9252 ex. 2

We are looking forward to serving you and your families. If you have any questions, concerns or just want to say hi, please don't hesitate to reach out!

**-The Local Environmental Services team**

## Internal Speaking Notes

### ***Q. Is Local Environmental a multinational?***

No, Local was a company that is roughly the same size as Calahoo and Meridian. By joining the two they have roughly doubled in size. We are locally owned and operated in Edmonton (soon to be Calahoo!) and serve Northern Alberta and Southern Sask. All our employees live in the communities that we service, and our new Managing Partner and shareholder Marty Van Sloun and his wife Grainne has been a Parkland County resident for the last 15 years himself!

### ***Q. Where are Lyle/Damian going?***

Lyle is going to enjoy a change of pace for the next little while – I'd encourage you to reach out to him personally if you have his number. Damian is continuing to help manage during the transition and will be making himself available on occasion when we are short handed.

### ***Q. Who do I phone now for service?***

You can continue to phone Kory, Jackie and Monique at the same phone numbers and emails. No methods of communications have changed. If you dealt directly with Lyle or Damian, I would encourage to work with Kory going forward, or reach out to Marty at 780-233-6930.

### ***Q. Are you going to raise my prices?***

No! No billing or pricing will be changing presently, we understand you need to see that we will continue providing the same great service and relationships going forward.

### ***Q. Who is going to answer the phone?***

The same lovely voices!

### ***Q. Do I have to sign a contract now?***

We don't have contracts – we do have agreements. We would love to talk going forward that ensures our commitment to the same great service and provides an understanding and commitment to our pricing.